Accounting 280 Week 1 PowerPoint

Professor Arlint

Accounting in Action

What is Accounting?

- Three activities
- Who uses accounting data

The Building Blocks of Accounting

- Ethics in financial reporting
- Generally accepted accounting principles
- Assumptions

The Basic Accounting Equation

- Assets
- Liabilities
- Stockholders' equity

Using the Basic Accounting Equation

- Transaction analysis
- Summary of transactions

Financial Statements

- Income statement
- Statement of retained earnings
- Balance sheet
- Statement of cash flows

What is Accounting?

The purpose of accounting is to:

- (1) identify, record, and communicate the economic events of an
- (2) organization to
- (3) interested users.

Who Uses Accounting Data?



Chapter 1-4

50 2 Identify the users and uses of accounting.

Who Uses Accounting Data?

Common Questions Asked

User

1. Can we afford to give our employees a pay raise?



2. Did the company earn a satisfactory income?



3. Do we need to borrow in the near future?



4. Is cash sufficient to pay dividends to the stockholders?



5. What price for our product will maximize net income?



6. Will the company be able to pay its short-term debts?



Creditors

Who Uses Accounting Data?

Discussion Question

Q1. "Accounting is ingrained in our society and it is vital to our economic system." Do you agree? Explain.

See notes page for discussion

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The Building Blocks of Accounting

Ethics In Financial Reporting

Standards of conduct by which one's actions are judged as right or wrong, honest or dishonest, fair or not fair, are **Ethics**.

- Recent financial scandals include: Enron,
 WorldCom, AIG, and others.
- Congress passed Sarbanes-Oxley Act of 2002.
- Effective financial reporting depends on sound ethical behavior.

Ethics

Review Question

Ethics are the standards of conduct by which one's actions are judged as:

- a. right or wrong.
- b. honest or dishonest.
- c. fair or not fair.
- d all of these options.

The Building Blocks of Accounting

Organizations Involved in Standard Setting:



Securities and Exchange Commission (SEC)

http://www.sec.gov/



Financial Accounting Standards Board (FASB)

http://www.fasb.org/



International Accounting Standards Board (IASB) http://www.iasb.org/

The Building Blocks of Accounting

Various users need financial information



Financial Statements

- Balance Sheet
- Income Statement
- Retained Earnings Statement
- Statement of Cash Flows
- Note Disclosure



The accounting profession has attempted to develop a set of standards that are generally accepted and universally practiced.



Generally Accepted
Accounting
Principles (GAAP)

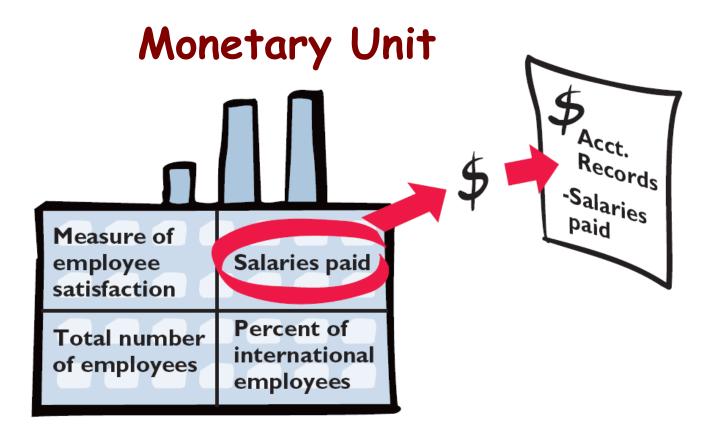
Different Types of Accounting

There are different types of accounting

- Managerial
- Financial
- Income Tax

Assumptions provide a foundation for the accounting process.

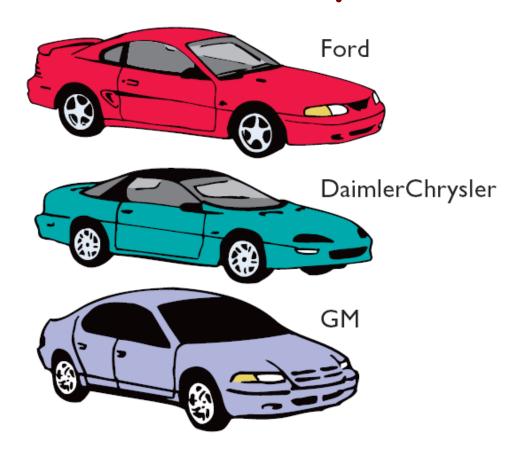
- Monetary Unit
- Economic Entity
- Time Period
- Going Concern



Only transaction data capable of being expressed in terms of money should be included in the accounting records of the economic entity.

Economic events can be identified with a particular unit of accountability.

Economic Entity



Forms of Business Ownership

Proprietorship

- Generally owned by one person.
- Often small service-type businesses
- Owner receives any profits, suffers any losses, and is personally liable for all debts.

Partnership

- Owned by two or more persons.
- Often retail and service-type businesses
- Generally unlimited personal liability
- Partnership agreement

Corporation

- Ownership divided into shares of stock
- Separate legal entity organized under state corporation law
- Limited liability

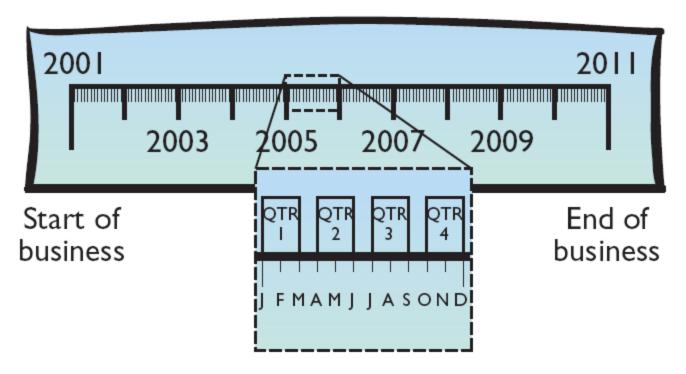
Forms of Business Ownership

Review Question

A business organized as a separate legal entity under state law having ownership divided into shares of stock is a

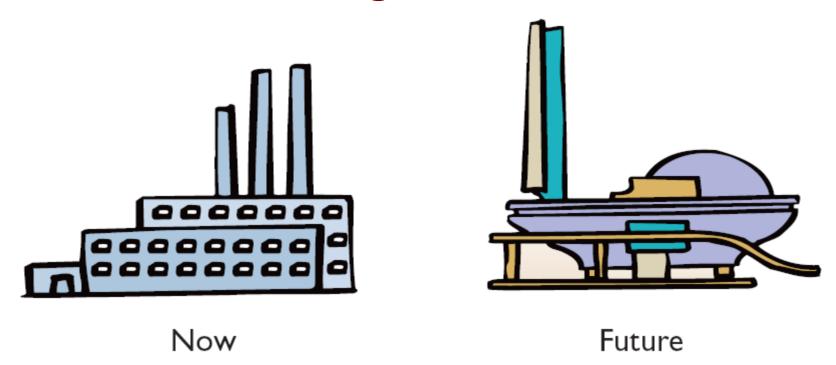
- a. proprietorship.
- b. partnership.
- © corporation.
 - d. sole proprietorship.

Time Period



The economic life of a business can be divided into artificial time periods.

Going Concern



The enterprise will continue in operation long enough to carry out its existing objectives.

Assumptions Group Question

Illustration: Identify which basic assumption of accounting is best described in each item below.

- (a) The economic activities of FedEx Corporation are divided into 12-month periods for the purpose of issuing annual reports.
- (b) Solectron Corporation, Inc. does not adjust amounts in its financial statements for the effects of inflation.
- (c) Walgreen Co. reports current and noncurrent classifications in its balance sheet.
- (d) The economic activities of General Electric and its subsidiaries are merged for accounting and reporting purposes.

Periodicity

Monetary Unit

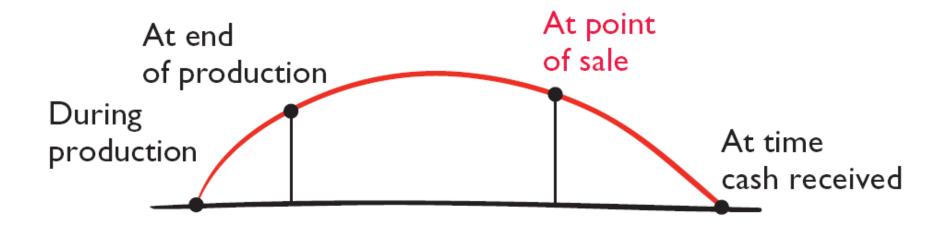
Going Concern

Economic Entity

Accounting principles dictate how economic events should be recorded and reported.

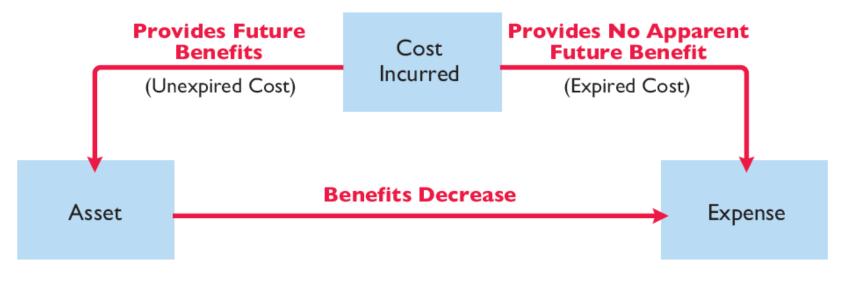
- Revenue Recognition
- Matching (Expense Recognition)
- Full Disclosure
- Cost

Revenue Recognition - companies should recognize revenue in the accounting period in which it is earned.



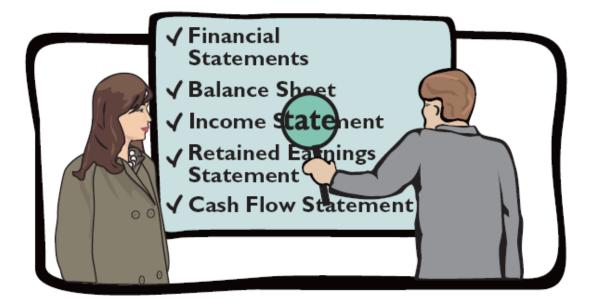
Matching - efforts (expenses) should be matched with accomplishment (revenues) whenever it is reasonable and practicable to do so. "Let the expense follow the revenues."

Illustration 7-4
Expense Recognition



Full Disclosure - Provided through financial statements, notes to the financial statements, and supplementary information.

Illustration 7-5
Basic Principles



Circumstances and events that make a difference to financial statement users should be disclosed.

Cost Principle - the price, established by the exchange transaction, is the "cost".



Assets should be recorded at cost.

Basic Principles

Principles Group Question

Illustration: Identify which basic principle of accounting is best described in each item below.

- (a) Norfolk Southern Corporation reports revenue in its income statement when it is earned instead of when the cash is collected.
- (b) Yahoo, Inc. recognizes depreciation expense for a machine over the 2-year period during which that machine helps the company earn revenue.
- (c) Oracle Corporation reports information about pending lawsuits in the notes to its financial statements.
- (d) Eastman Kodak Company reports land on its balance sheet at the amount paid to acquire it, even though the estimated fair market value is greater.

Revenue Recognition

Matching

Full Disclosure

Cost

Constraints in Accounting

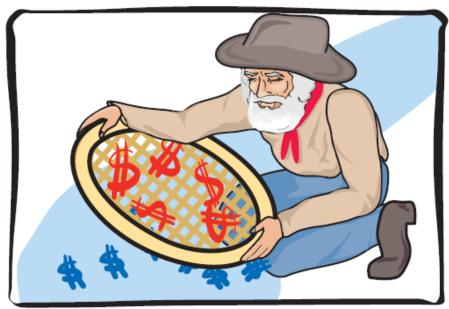
Constraints permit a company to modify generally accepted accounting principles without reducing the usefulness of the reported information.

- Materiality
- Conservatism

Constraints in Accounting

Materiality - an item is material if its inclusion or omission would influence or change the judgment of a reasonable person.

Illustration 7-6
Constraints



For small amounts, GAAP does not have to be followed.

Constraints in Accounting

Conservatism - When in doubt, choose the method that will be least likely to overstate assets and income.

Illustration 7-6
Constraints



Constraints in Accounting Group Question

Illustration What accounting constraints are illustrated by the items below?

(a) Crimson Tide Corporation does not accrue a contingent lawsuit gain of \$650,000.

Conservatism

(b) Sun Devil Corporation expenses the cost of wastebaskets in the year they are acquired.

Materiality

Objectives of Financial Reporting

Qualitative characteristics of useful financial information:

- •Relevance
- Reliability
- Comparability
- Consistency

Accounting in Action

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The Basic Accounting Equation

- Assets
- Liabilities
- Stockholders' equity

Using the Basic Accounting Equation

- Transaction analysis
- Summary of transactions

Financial Statements

- Income statement
- Statement of retained earnings
- Balance sheet
- Statement of cash flows

Assets = Liabilities + Stockholders' Equity

Provides the underlying framework for recording and summarizing economic events.

Assets are claimed by either creditors or owners.

Claims of creditors must be paid before ownership claims.

Stockholders' Liabilities **Assets**

Provides the underlying framework for recording and summarizing economic events.

Assets

- Resources a business owns.
- Provide future services or benefits.
- Cash, Supplies, Equipment, etc.

Assets = Liabilities + Stockholders' Equity

Provides the underlying framework for recording and summarizing economic events.

Liabilities

- Claims against assets (debts and obligations).
- Creditors party to whom money is owed.
- Accounts payable, Notes payable, etc.

Assets = Liabilities + Stockholders' Equity

Provides the underlying framework for recording and summarizing economic events.

Stockholders' Equity

- Ownership claim on total assets.
- Referred to as residual equity.
- Paid-in Capital, Retained Earnings (Corporation).

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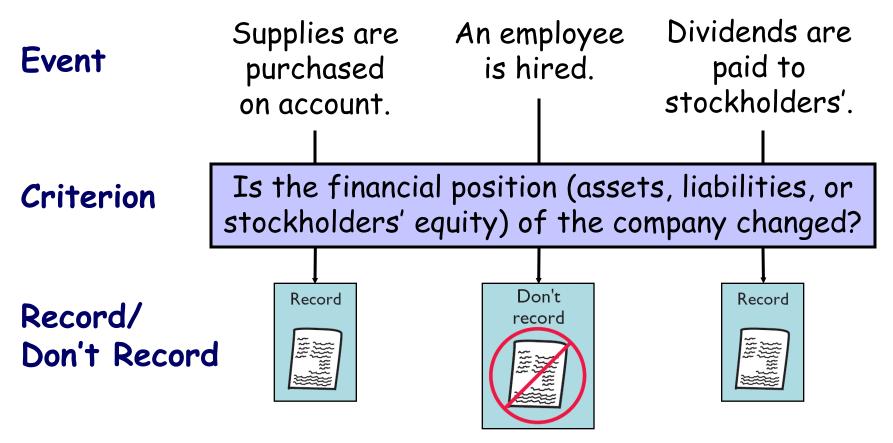
Using The Basic Accounting Equation

Transactions are a business's economic events recorded by accountants.

- May be external or internal.
- Not all activities represent transactions.
- Each transaction has a dual effect on the accounting equation.

Transactions

Question: Are the following events recorded in the accounting records?



Chapter 1-39

50 7 Analyze the effects of business transactions on the accounting equation.

Transactions

Discussion Question

Q18. In February 2008, Paula King invested an additional \$10,000 in Hardy Company. Hardy's accountant, Lance Jones, recorded this receipt as an increase in cash and revenues. Is this treatment appropriate? Why or why not?

See notes page for discussion

P1-1A: Barone's Repair Shop was started on May. Prepare a tabular analysis of the following transactions for the month of May.

1. Stockholders invested \$10,000 cash to start the repair shop.

		Assets				Liabilities		Stockhold	ers' Equity	
	Cash	+	Accounts Receivable +	Equipment	=	Accounts				
1. +1	.0,000							+10,000	Investment	

2. Purchased equipment for \$5,000 cash.

		Assets	ts			Stockholders' Equity	
•	Cash	Accounts + Receivable + Equipment	=	Accounts Payable		Common Stock	_
1.	+10,000				1	+10,000	Investment
2	-5 000	+5 000					

3. Paid \$400 cash for May office rent.

_	Assets					Liabilities		Stockholders' Equity			
_	Cash	+	Accounts Receivable	+	Equipment	=	Accounts Payable	+	Common Stock		Retained Earnings
1.	+10,000	•		•					+10,000		_
2.	-5,000				+5,000						
3.	-400										-400 Expense

50 7 Analyze the effects of business transactions on the accounting equation.

4. Received \$5,100 from customers for repair service.

_		Assets		Liabilities	_	Stockholde	ers' Equity
	Cash	Accounts + Receivable + Equipment	=	Accounts Payable	+	Common Stock +	Retained Earnings
1.	+10,000				·	+10,000	_
2.	-5,000	+5,000					
3.	-400						-400
4.	+5,100						+5,100
							Revenue

5. Paid dividends of \$1,000 cash.

_		Assets		Liabilities		Stockholders' Equ	ytiı
_	Cash	Accounts + Receivable + Equipment	=	Accounts Payable	+	Common Retai Stock + Earni	
1.	+10,000		-			+10,000	
2.	-5,000	+5,000					
3.	-400					-4	00
4.	+5,100					+5,1	.00
5 .	-1,000					-1,0	00

6. Paid part-time employee salaries of \$2,000.

Assets			Liabilities			Stockholders' Equity			
Cash	Accounts + Receivable +	Equipment	=	Accounts Payable	+	Common Stock	+_	Retained Earnings	
+10,000						+10,000			
-5,000		+5,000							
-400								-400	
+5,100								+5,100	
-1,000								-1,000	
-2,000								-2,000	
	+10,000 -5,000 -400 +5,100 -1,000	Cash + Receivable + +10,000 -5,000 -400 +5,100 -1,000	Cash + Receivable + Equipment +10,000 -5,000 -400 +5,100 -1,000	Cash + Receivable + Equipment = +10,000 -5,000 +5,000 -400 +5,100 -1,000	Cash + Receivable + Equipment = Accounts +10,000 -5,000 -400 +5,100 -1,000	Cash + Receivable + Equipment = Accounts + Payable + + + + + + + + + + + + + + + + + + +	Cash + Receivable Equipment = Payable + Common Stock +10,000 +5,000 +5,000 -400 +5,100 -1,000	Cash + Receivable Equipment = Payable + Stock + 10,000 +5,000 +5,000 +5,000 +5,100 -1,000 +5,100 +5,	

Expense

7. Incurred \$250 of advertising costs, on account.

	Assets				Liabilities		Stockholders' Equity			
_	Cash	Accounts + Receivable +	Equipment	=	Accounts Payable	+	Common Stock	Retained + Earnings		
1.	+10,000						+10,000			
2.	-5,000		+5,000							
3.	-400							-400		
4.	+5,100							+5,100		
5 .	-1,000							-1,000		
6.	-2,000							-2,000		
7 .					+250			-250		
								Expense		

8. Provided repair services on account to customers \$750.

_		Assets		Liabilities	Stockholders' l	Equity
_	Cash	Accounts + Receivable +	Equipment :	Accounts Payable	Common Ret + Stock + Ea	tained rnings
1.	+10,000				+10,000	
2.	-5,000		+5,000			
3.	-400					-400
4.	+5,100				+	5,100
5 .	-1,000				-	1,000
6.	-2,000				-2	2,000
7 .				+250		-250
8.		+750				+750

Revenue

9. Collected \$120 cash for services previously billed.

_			Assets				Liabilities		Stockholde	ers' Equity
_	Cash	+	Accounts Receivable	+	Equipment	=	Accounts Payable	+	Common Stock +	Retained Earnings
1.	+10,000								+10,000	
2.	-5,000				+5,000					
3.	-400									-400
4.	+5,100									+5,100
5 .	-1,000									-1,000
6.	-2,000									-2,000
7 .							+250			-250
8.			+750							+750
9.	+120	ı	-120							
	6,820	+	630	+	5,000	=	250	+	10,000 +	2,200

50 7 Analyze the effects of business transactions on the accounting equation.

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Companies prepare four financial statements from the summarized accounting data: Retained Statement Balance Income of Cash Earnings Sheet Statement Statement Flows

Review Question

Net income will result during a time period when:

- a. assets exceed liabilities.
- b. assets exceed revenues.
- c. expenses exceed revenues.
- d revenues exceed expenses.

Income Statement

Barone's Repair Shop Income Statement								
For the Month Ended May 31, 2007								
Revenues:								
Service revenue	\$	5,850						
Expenses:								
Salary expense		2,000						
Rent expense		400						
Advertising expense		250						
Total expenses		2,650						
Net income	\$	3,200						

- Reports the revenues and expenses for a specific period of time.
- Net income revenues exceed expenses.
- Net loss expenses exceed revenues.

 Statement indicates the reasons why retained earnings has increased or decreased during the period.

Retained Earnings Statement

```
Barone's Repair Shop
Retained Earnings Statement
For the Month Ended May 31, 2007

Retained earnings, May 1 $ -
Add: Net income 3,200
Less: Dividends (1,000)
Retained earnings, May 31 $ 2,200
```

Balance Sheet

Barone's Repair Shop									
Balance Sheet									
May 31, 2007									
Assets	Assets								
Cash	\$	6,820							
Accounts receivable		630							
Equipment		5,000							
Total assets	\$	12,450							
Liabilities									
Accounts payable	\$	250							
Stockholders' Equity									
Common stock		10,000							
Retained earnings		2,200							
Total liab. & equity	\$	12,450							

- Reports the assets, liabilities, and stockholders' equity at a specific date.
- Assets listed at the top, followed by liabilities and stockholders' equity.
- Total assets must equal total liabilities and stockholders' equity.

- Information for a specific period of time.
- Answers the following:
 - 1. Where did cash come from?
 - 2. What was cash used for?
 - 3. What was the change in the cash balance?

Statement of Cash Flows

Barone's Repair Shop								
Statement of Cash Flows								
For the Month Ended May 31, 2007								
Cash flow from Operations								
Cash receipts from customers	\$	5,220						
Cash paid for expenses		(2,400)						
Cash provided by operations		2,820						
Cash flow from Investing								
Purchase of equipment		(5,000)						
Cash flow from Financing								
Investment by owners		10,000						
Drawings by owners		(1,000)						
Cash provided by financing		9,000						
Net increase in cash		6,820						
Cash balance, May 1		-						
Cash balance, May 31 \$ 6,820								

Review Question

Which of the following financial statements is prepared as of a specific date?

- a Balance sheet.
 - b. Income statement.
 - c. Statement of stockholders' equity.
 - d. Statement of cash flows.

Discussion Question

Q19. "A company's net income appears directly on the income statement and the retained earnings statement, and it is included indirectly in the company's balance sheet." Do you agree? Explain.

See notes page for discussion

The Recording Process

The Account

- Debits and credits
- Debit and credit procedure
- Stockholders' equity relationships
- Expansion of basic equation

Steps in the Recording Process

- Journal
- Ledger

The Recording Process
Illustrated

 Summary illustration of journalizing and posting The Trial Balance

- Limitations of a trial balance
- Locating errors
- Use of dollar signs

The Account

Account



- Record of increases and decreases in a specific asset, liability, equity, revenue, or expense item.
- Debit = "Left"
- Credit = "Right"

An Account can be illustrated in a T-Account form.



Account Name

Debit / Dr.

Credit / Cr.

Debits and Credits

Double-entry accounting system

- Each transaction must affect two or more accounts to keep the basic accounting equation in balance.
- Recording done by debiting at least one account and crediting another.
- DEBITS must equal CREDITS.

Debits and Credits Summary

Review Question

Debits:

- a. increase both assets and liabilities.
- b. decrease both assets and liabilities.
- c) increase assets and decrease liabilities.
 - d. decrease assets and increase liabilities.

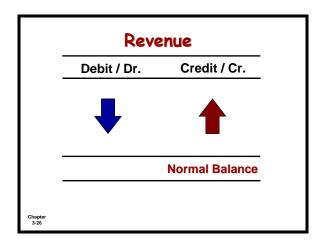
Debits and Credits Summary

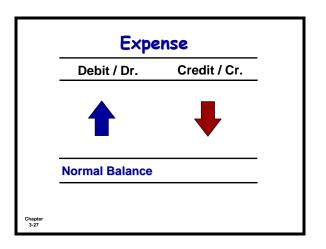
Discussion Question

Q4. Maria Alvarez, a beginning accounting student, believes debit balances are favorable and credit balances are unfavorable. Is Maria correct? Discuss.

See notes page for discussion

Revenue and Expense





- The purpose of earning **revenues** is to benefit the stockholders.
- The effect of debits and credits on revenue accounts is the same as their effect on stockholders' equity.
- Expenses have the opposite effect: expenses decrease stockholders' equity.

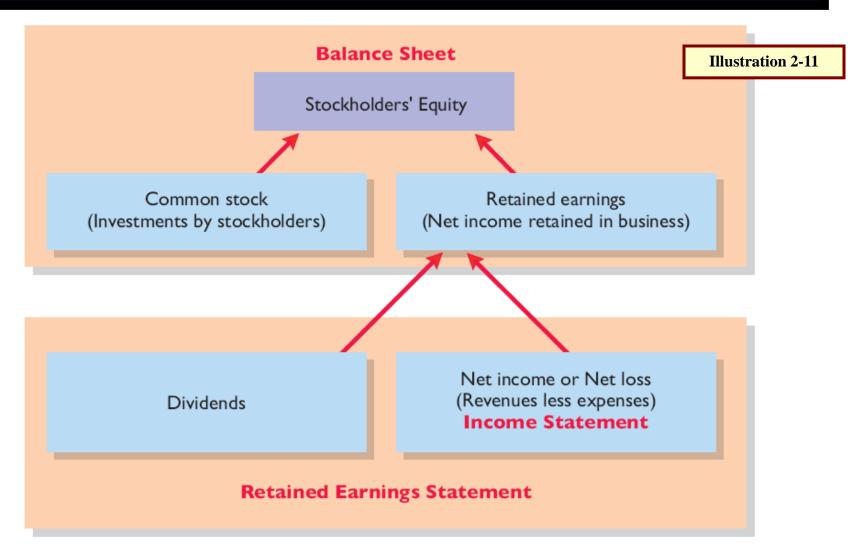
Debits and Credits Summary

Review Question

Accounts that normally have debit balances are:

- a. assets, expenses, and revenues.
- b. assets, expenses, and equity.
- c. assets, liabilities, and dividends.
- d assets, dividends, and expenses.

Stockholders' Equity Relationships

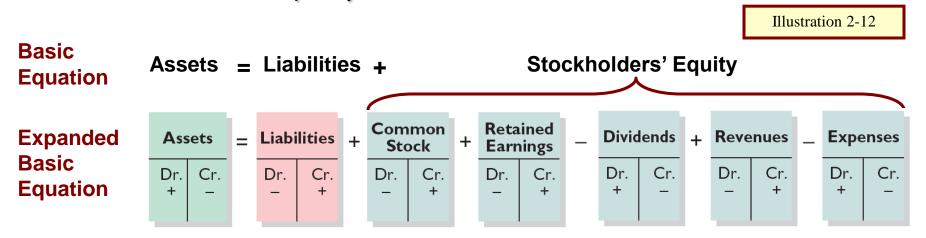


Chapter 1-66

SO 2 Define debits and credits and explain their use in recording business transactions.

Expansion of the Basic Equation

Relationship among the assets, liabilities and stockholders' equity of a business:



The equation must be in balance after every transaction. For every **Debit** there must be a **Credit**.

The Recording Process

The Account

- Debits and credits
- Debit and credit procedure
- Stockholders' equity relationships
- Expansion of basic equation

Steps in the Recording Process

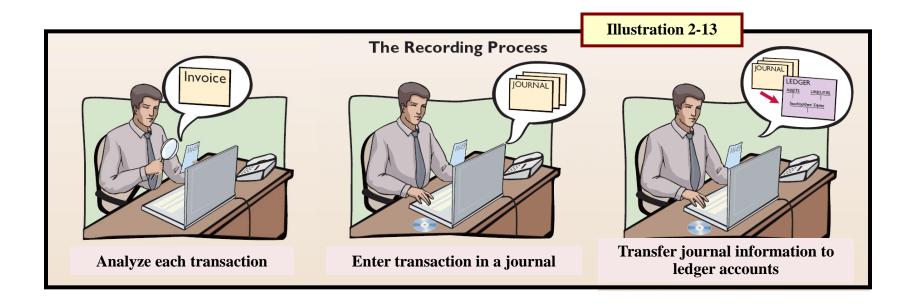
- Journal
- Ledger

The Recording
Process
Illustrated

 Summary illustration of journalizing and posting The Trial Balance

- Limitations of a trial balance
- Locating errors
- Use of dollar signs

Steps in the Recording Process



Business documents, such as a sales slip, a check, a bill, or a cash register tape, provide evidence of the transaction.

The Journal

- Book of original entry.
- Transactions recorded in chronological order.
- Contributions to the recording process:
 - 1. Discloses the complete effects of a transaction.
 - 2. Provides a chronological record of transactions.
 - 3. Helps to prevent or locate errors because the debit and credit amounts can be easily compared.

Journalizing Group Activity

Journalizing - Entering transaction data in the journal.

E2-4 (Facts) Presented below is information related to Hanshew Real Estate Agency.

- Oct. 1 Pete Hanshew begins business as a real estate agent with a cash investment of \$15,000.
 - 3 Purchases office furniture for \$1,900, on account.
 - 6 Sells a house and lot for B. Kidman; bills B. Kidman \$3,200 for realty services provided.
 - 27 Pays \$700 on balance related to transaction of Oct. 3.
 - 30 Pays the administrative assistant \$2,500 salary for Oct.

E2-5 Instructions - Journalize the transactions for E2-4.

Journalizing

E2-4 (Facts) Presented below is information related to Hanshew Real Estate Agency.

Oct. 1 Pete Hanshew begins business as a real estate agent with a cash investment of \$15,000.

General Journal

Date	Account Title	Ref.	Debit	Credit
Oct. 1	Cash		15,000	
	Common stock			15,000
	(Owners investment)		

E2-4 (Facts) Presented below is information related to Hanshew Real Estate Agency.

Oct. 3 Purchases office furniture for \$1,900, on account.

Date	Account Title	Ref.	Debit	Credit
Oct. 3	Office furniture		1,900	
	Accounts payable			1,900
	(Purchase furniture)			

E2-4 (Facts) Presented below is information related to Hanshew Real Estate Agency.

Oct. 6 Sells a house and lot for B. Kidman; bills B. Kidman \$3,200 for realty services provided.

Date	Account Title	Ref.	Debit	Credit
Oct. 6	Accounts receivable		3,200	
	Service revenue			3,200
	(Realty services provid	ed)		

E2-4 (Facts) Presented below is information related to Hanshew Real Estate Agency.

Oct. 27 Pays \$700 on balance related to transaction of Oct. 3.

Date	Account Title	Ref.	Debit	Credit
Oct. 27	Accounts payable		700	
	Cash			700
	(Payment on account)			

E2-4 (Facts) Presented below is information related to Hanshew Real Estate Agency.

Oct. 30 Pays the administrative assistant \$2,500 salary for Oct.

Date	Account Title	Ref.	Debit	Credit
Oct. 30	Salary expense		2,500	
	Cash			2,500
	(Payment for salaries)			

Simple Entry – Two accounts, one debit and one credit.

Compound Entry – Three or more accounts.

Example – On June 15, H. Burns, purchased equipment for \$15,000 by paying cash of \$10,000 and the balance on account (to be paid within 30 days).

General Journal					
Date	Account Title	Ref.	Debit	Credit	
June 15	Equipment		15,000		
	Cash			10,000	
	Accounts payable			5,000	
	(Purchased equipment)				

The Ledger

- Ledger contains the entire group of accounts maintained by a company.
- A general ledger contains all the asset, liability, stockholder's equity, revenue, and expense accounts.
- Chart of Accounts

The Recording Process

The Account

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Steps in the Recording **Process**

- Journal
- Ledger

The Recording Process Illustrated

Summary illustration of journalizing and posting

The Trial **Balance**

- Limitations of a trial balance
- Locating errors
- Use of dollar signs

Chapter

Chart of Accounts

Accounts arranged in sequence in which they are presented in the financial statements.

Hanshew Real Estate Agency					
Chart of Accounts					
	Assets Stockholders' Equity				
101	Cash	300	Common stock		
112	Accounts receivable	306	Retained earnings		
126	Supplies	350	Dividends		
130	Prepaid insurance				
150	Office furniture		Revenues		
158	Accumulated depreciation	400	Service revenue		
	Liabilities		Expenses		
200	Accounts payable	631	Supplies expense		
201	Notes payable	711	Depreciation expense		
209	Unearned revenue	722	Insurance expense		
212	Salaries payable	726	Salaries expense		
230	Interest payable	729	Rent expense		
		905	Interest expense		

Standard Form of Account

T-account form used in accounting textbooks.

In practice, the account forms used in ledgers are much more structured.

Cash					No. 101
Date	Explanation	Ref.	Debit	Credit	Balance
Oct. 1			15,000		15,000
27				700	14,300
30				2,500	11,800

Posting

Posting – the process of transferring amounts from the journal to the ledger accounts.

Date	Account Title	Ref.	Debit	Credit	
Oct.	Cash	101	15,000		
	Common stock			15,000	
	Genei	al Ledge Cash	er	Acct	No. 101
		Ref.	Debit	Credit	Balance
Date	Explanation	Kei.			

Posting

Review Question

Posting:

- a. normally occurs before journalizing.
- b. transfers ledger transaction data to the journal.
- c. is an optional step in the recording process.
- d. transfers journal entries to ledger accounts.

The Recording Process

The Account

- Debits and credits
- Debit and credit procedure
- Stockholders' equity relationships
- Expansion of basic equation

Steps in the Recording Process

- Journal
- Ledger

The Recording Process Illustrated

 Summary illustration of journalizing and posting

The Trial Balance

- Limitations of a trial balance
- Locating errors
- Use of dollar signs

Chapter 1-84

The Trial Balance

- A list of accounts

 and their balances at
 a given time.
- Purpose is to prove that debits equal credits.

Trial Balance October 31, 2008						
	Debit	Credit				
Cash	\$ 11,800					
Accounts receivable	3,200					
Office furniture	1,900					
Accounts payable		\$ 1,200				
Common stock		15,000				
Service revenue		3,200				
Salaries expense	2,500					

Hanshew Real Estate Agency

\$ 19,400

The Trial Balance

Limitations of a Trial Balance

The trial balance may balance even when

- 1. a transaction is not journalized,
- 2. a correct journal entry is not posted,
- 3. a journal entry is posted twice,
- 4. incorrect accounts are used in journalizing or posting, or
- 5. offsetting errors are made in recording the amount of a transaction.

The Trial Balance

Review Question

A trial balance will not balance if:

- a. a correct journal entry is posted twice.
- b. the purchase of supplies on account is debited to Supplies and credited to Cash.
- a \$100 cash dividends is debited to the Dividends account for \$1,000 and credited to Cash for \$100.
 - d. a \$450 payment on account is debited to Accounts Payable for \$45 and credited to Cash for \$45.

Recording Process

Discussion Question

Q2-19. Jim Benes is confused about how accounting information flows through the accounting system. He believes the flow of information is as follows.

- a. Debits and credits posted to the ledger.
- b. Business transaction occurs.
- c. Information entered in the journal.
- d. Financial statements are prepared.
- e. Trial balance is prepared.

Is Jim correct? If not, indicate to Jim the proper flow of the information.

See notes page for discussion